Indonesia Factsheet

 SCORE Programme Phase III

Sustaining Competitive and Responsible Enterprises (SCORE) is an ILO global programme that improves productivity and working conditions in small and medium enterprises (SMEs). The key intervention of the global programme is support for the implementation of SCORE Training, which combines practical classroom training with in-factory consulting. Managers and employees are trained together with a focus on improving workplace cooperation and the programme ensures that both men and women participate. SCORE Training demonstrates best international practice in the manufacturing and service sectors and helps SMEs to participate in global supply chains.

SCORE Training focuses on developing cooperative working relations resulting in shared benefits. The ILO is assisting government agencies, training providers, industry associations and trade unions in emerging economies in Africa, Asia and Latin America to offer SCORE Training to enterprises. The ultimate outcome for the SCORE Programme is to have national institutions independently providing SCORE Training to SMEs to improve working conditions, productivity, and competitiveness.

SCORE Training is made up of five core modules, delivered through a combination of classroom training and in-factory consultancy and led by industry experts. The consultancy visits are a unique element of the training methodology that ensures that classroom learning is put into action in the workplace.

SCORE INDONESIA

| Partners:   | The Ministry of Manpower (MoM), The Indonesian Employers’ Association (APINDO), four trade unions and private Business Development Services (BDSs) |
| Donors:     | Government of Switzerland, State Secretariat for Economic Affairs (SECO) and Government of Norway, Norwegian Agency for Development Corporation (NORAD) |
| Ultimate Beneficiaries: | Workers and managers in Small and Medium Sized Enterprises (SMEs), including small exporters and subcontractors in industries with high job creation potential and significant decent work deficits. The targeted SMEs have approximately 30 – 250 employees |
| Duration:   | The SCORE programme in Indonesia began in 2010. Phase III of the programme will run from November 2017 - October 2021 |
| Sectors:    | The SCORE Training packages have been adapted to automotive, metal work, food and beverage, handicraft, furniture and garment sectors in Indonesia |
About SCORE Indonesia

Over the two phases of the project, SCORE Training in Indonesia has raised awareness on productivity and working conditions together with the Stakeholders and Implementing Partners. In 2013, the Ministry of Manpower (MoM) adopted SCORE Training content as part of the Basic Productivity Training curriculum for the new Productivity Instructors and in 2015, MoM allocated budget to deliver SCORE Training in 10 provinces. In addition to MoM, the SCORE Programme successfully engaged with different ministries, agencies and companies to fund SCORE Training for SME’s; resulting in 13 donors in Phase II giving financial support for SCORE Training. The cost recovery over phase II averages at 37% compared to only 11% in Phase I. In 2017 alone, the cost recovery was at 62%.

As of September 2017, over 261 SMEs have received SCORE Training in Indonesia, representing a total workforce of over 30,300 people that have benefited from enterprise improvements. 233 Trainers have been trained in Indonesia, 39% of those are women.
**What’s New in Phase III (2017 - 2021)**

In Phase III (starting in November 2017) at least four private training providers will promote, sell and organize SCORE Trainings independently and obtain private and public sponsorships to do so. A National Productivity Database system will be established within the Ministry of Manpower (MoM), to track productivity measurement in different sectors and areas. SCORE Training is recognized as a driver of a national productivity movement, through awareness-raising and its institutionalization in various organizations (ministries, associations and private Business Development Services.)

SCORE Training collaborations will take place with at least 2 lead buyers / MNEs and with Better Work Indonesia. At least 50 more SMEs will participate in SCORE Training under direct supervision of the SCORE Programme and 10 case studies will be published. An additional 200 SMEs will be reached indirectly by partners who will be using SCORE Training independently from ILO. The number of SCORE trainers will also be expanded to 60 trainers, to create a pool of 30 certified trainers and the cost recovery at the end of phase III will be 100%.

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**Process & Modules**

**Module 1:** Workplace Cooperation – A foundation for business success
- Unite employees around shared targets
- Involve the entire workforce in continuous improvement

**Module 2:** Quality - Managing Continuous Improvement
- Identify customer needs
- Develop quality assurance culture
- Reduce defects systematically

**Module 3:** Productivity Through Cleaner Production
- Save costs and increase efficiency
- Systematically reduce waste & energy usage

**Module 4:** Workforce Management for Cooperation and Business Success
- Develop Human Resource strategies for better recruitment & retention
- Motivate & develop the right people to make staff a competitive advantage

**Module 5:** Safety & Health at Work: A Platform for Productivity
- Eliminate or minimise workplace health & safety risks that lead to injuries, expenses & lower productivity
SCORE Training Results in Indonesia

Since its inception in 2010, the SCORE Programme has achieved the following results in Indonesia*

- **Over 261 ENTERPRISES** trained across in Indonesia
- **Skills built of over 1336 WORKERS AND MANAGERS**
- **More than 30,300 EMPLOYEES** have benefited from enterprise improvements

**Key Results:**

- **50%** (globally) INCREASED PRODUCTIVITY
- **78%** of enterprises COST REDUCTIONS
- **59%** of enterprises LESS WASTE
- **37%** of enterprises DEFECT REDUCTION
- **17%** of enterprises ENERGY SAVINGS
- **-10%** (no. of accidents logged) SAFER WORKING ENVIRONMENT
- **50%** up to INCREASED PRODUCTIVITY
- **FEWER DELAYS**
- **REDUCED ABSENTEEISM**

* Results to September 2017

For more information on the SCORE Programme or SCORE Training contact:

**Mr Januar Rustandie**
National Programme Coordinator SCORE Indonesia
januar@ilo.org
Tel: +62 213913112